

**CITY OF BRANDON**  
**OPERATIONAL SERVICES DIVISION**  
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October 2, 2007

**TO:** Mayor D. Burgess and  
Members of City Council

**FROM:** Cathy Snelgrove

**SUBJECT: Enquiry No. 242 – City Council Meeting of September 24, 2007**

In response to Councillor Blight's enquiry regarding an update on the operation of the golf course, please accept the following.

This year, the golf course was operated through a partnership between the City and Chris Kading. The City was responsible for the maintenance and upkeep of the course and Chris Kading along with Chris McCannell, acted as the course golf pros and managed the Pro Shop, staffed by City employees. As part of managing the Pro Shop, the pros assisted in facilitating tournaments and league play. All parties worked together and had input in managing the operation in order to facilitate the success we had this year.

As of the end of September, the revenue for the operation was \$490,728, with \$145,422 from membership, \$285,577 from green fees and the remaining from cart storage and golf cart rentals. Expenses over that same period were \$367,353, which includes the utilities for the building. At this point in the year, there has been very little capital expenditure at the facility, due to the plans to expend the allocated capital funds on repairing and improving the dyke after play is complete for the year. This work will occur through the end of October and into November.

We currently have a tentative agreement established with Chris Kading for a similar arrangement over the next two years. We are hoping to finalize the agreement shortly, which will include improvements in inventory in the Pro Shop, and rental revenue from events being booked in the summer on the curling ice surface.

We believe that we have had a very successful year and would like to acknowledge the commitment and co-operation of Chris Kading, Chris McCannell, and all the City staff involved. We would also like to thank all the members and patrons of the facility for their patience, enthusiasm and helpfulness, as we made the transition to the new model.

Respectfully submitted,

